

# AERIALS BOOSTER CLUB, INC

The Aerials Booster Club ("ABC") conducted a regular meeting on January 20, 2010, at Anoka County Library.

Board Members Present:                   President, Cheryl Robertson  
  Vice President, Randy Fleck  
  Secretary, Christa Jopp  
  Treasurer, Debbie Wolf  
  Director of Communication, Lisa Thomas

Board Members Absent:                   Fundraising, Kelly Eisenbraun  
  Director of Media, Jason Graaf

Also Present:                               *Desiree Stepan, Corey Larson, Jeanne McDonald, Terry Edstrom, Christine Davis, Heidi Koosmann, Jenny Hagel*

## CALL TO ORDER

President Robertson called the Aerials Booster Club meeting to order at 5:31 p.m.

## APPROVE AGENDA

Cheryl Robertson motioned to approve agenda, Randy Fleck seconded. All in favor

## APPROVE MINUTES

Cheryl Robertson motioned to approve agenda, Randy Fleck seconded. All in favor

## OFFICERS REPORT:

**President:** Renewal has been completed with the IRS we are good until December 31<sup>st</sup> 2010. Address has also been updated

**Vice President:** Nothing to report

**Secretary:** Nothing to report

### Treasurer's Financial Report:

- Last month State cookies were more then was expected, the cost was split between the booster club and the family that ordered.
- We did receiver our check from Culvers and it has been applied to our General Fund
- Still waiting for Wendy's check
- Be aware of where your account is at by looking at your statements. Also, know where we are at with registrations.
  - Registrations remaining
  - Level 4 State meet  
(Jeanne asked how much is the state meet?)  
(Debbie answered \$45-\$50)
  - Tropical Twist (\$65.00)
  - 7, 8, & 9 State Meets - Regions etc.
- Reminder that next year we will be buying new comp apparel including warm-ups jacket, pants, Leo's along with comp Leo's. Please keep that in mind when thinking about fundraising.
- Harley registration has been completed. Reminder only level 7-9's will be competing.

**Director of Media:** Center Plate we have had 5 responses.

Director of Communications: I now have an updated e mail list so if you are still not receiving e mails from me, please let me know. I sent out a lot just before Chow's.

- Team Dinner Dates:
  - February 12-Level 7
  - March 19- Level 8 & 9
  - Has yet to be determined if the Level 4 dinner will be rescheduled.

## **UNFISHED BUSINESS:**

### **TOPICS:**

#### **Item #1 Coaches Gift:**

Gifts have been purchased I am unaware if they have been distributed.

- Jake \$25.00 Sports Authority and \$25.00 Game Stop
- Melissa \$50.00 Simonsons
- Kim \$25.00 Kohl's
- Nancy \$25.00 Kohl's
- Sam \$25.00 Marcus Cinema
- Drew, Caroline, and Mike \$15.00 each to Caribou

Kelly was going to have all the girls sign cards and distribute the gifts.

#### **Item #2 Food Perspective: Team Fundraiser**

A motion needs to be made to accept Food Perspectives as an ongoing fundraiser (minimum of one person signed up for each gymnast-mom, dad, grandparent, sister, aunt etc.) Details were delivered at the December 1<sup>st</sup> meeting. If approved I will copy the forms and get them into each gymnast folder.

Questions:

Jeanne McDonald asked- Can you transfer membership if you are already signed up with another organization?

Heidi Koosman asked- Where do you have to go for these things?

Cheryl Robertson answered- Usually very local Blaine-Coon Rapids. You will get an e mail asking you to participate in the test, if you can you go if you can't you don't. Plus they have the right to say no to you, for example if they are looking for a man; well you are already out of the running because you are a woman.

Heidi Koosman asked- Can you alternate family members?

Cheryl Robertson answered- You should have whom ever you would want to alternate with sign up also.

Jeanne McDonald asked- Can you do it for both organizations?

This topic was tabled for this meeting and will be readdressed at the February meeting, where the above questions will be answered.

#### **Item #3 Center Plate: Individual Fundraiser**

We have an opportunity to do an Individual Fundraiser where we could work the concession stands at Target Field and the Dome. If you elect to do this you must participate in two training sessions. One that will last 2 hours and another that will last 4 hours. One of the trainings will take place at Target Field where you will learn and be quizzed on where the locations of things are. This was if a customer approaches looking for the location of a specific thing, you will be able to direct them to the proper location. The second training is "Alcohol" training. You will be taught to identify if an individual has consumed too much along with the handling and selling of alcohol.

If we have a large enough group interested in participating they maybe willing to come to us, if not both trainings will take place at Target Field.

**Income Possibilities:**

Front Line & Registers- on average make \$60.00 per game. If the stand is a "Commissionable" stand you have the potential to earn more. You will not know the day of the game/event if you are working a "Commissionable" stand. It is highly recommended that you keep track of the days you work so that you have a general idea for what you have earned. You can contact Cindy (with Delaware Group) to find out exactly how much was made, keep in mind she is also quite busy with her other responsibilities, allow some time for her to get back to you.

Tips- If you are working a "portable" any tips earned are yours that day to take with you.

Inventory & Money Manager- some individuals maybe asked to be money or inventory managers. Like any manager this individual will earn more at the games/events they work. These positions are completely at the Delaware Groups discretion this will not be determined by the Aerials Booster Club.

**How to "Cash-In"**

In order to redeem the money you have earned working these games/events you would have to contact Cindy with the Delaware Group and ask her to write you a check for the specific non-profit group. This is very important; the money earned can only be applied to a **NON-PROFIT** organization. (i.e. You need to pay for a comp Leo for you daughter. You could contact Cindy and ask her to write a check for the specified dollar amount, to the Aerials Booster Club. She will either mail it to your home address or she will give it to you at the next game/event you work at.)

Earnings can be used for any non-profit group it is not just limited to Aerials Booster Club, you can pay for your child's registration in a school sport as well.

**Other Info:**

There is an annual insurance premium that is split amongst all the members, last year the portion of an individual's insurance premium was \$40.00 this is an annual fee and it must be paid.

In order to work at the Twins stadium you must be 18 years of age or older. The Vikings games you must be 16 years of age or older.

Aerials Booster Club will not be signing up for specific dates that we will all be asked to work. You get to the dates we want to work. Cindy will e-mail out the schedule of the Twins games and other events and you can select which dates work best for you. In order to work any game/event you must have completed all required training.

Most importantly it is a lot of FUN!

**Please e mail Lisa Thomas if you are interested ASAP! Currently we have 11 interested people.**

Questions:

Heidi Koosman asked-Are we supposed to contact them?

Debbie Wolf answered- No we are getting names of people interested and we will e mail Cindy the names and e-mails of those individuals. Be sure to let Lisa Thomas know if you are interested in participating in this.

Jeanne McDonald asked- Can I have family members work for me?

Debbie Wolf answered- They must be trained and at least 18 years old for the Twins Stadium and 16 for Vikings games.

Cheryl Robertson made a motion to approve, Randy seconded. All in favor  
Motion passed, Center Plate is a new individual fundraiser.

**Item #4 Practice Dismissal (Follow-Up from last meeting)**

Lisa met with Jake and Melissa; they recommend that if you need your daughter to leave practice early to let the coach know prior to practice. If through the course of practice they forget please send in the office worker to get your child. If there is not an office worker please just stick your head in and ask for you daughter.

Regarding dismissal after 8:30 pm, each girl is given specific things they have to do before they can leave practice. If they do not complete them they have to stay and complete them.

**NEW BUSINESS:**

**TOPICS:**

**Item #1 Pizza Team Fundraiser:**

Details-

- Sell Frozen Pizza's 10" for 7.95 each –Choice of pepperoni, sausage, beef, Canadian bacon, and cheese
- Sell Frozen Pizza's 10" for 8.95 each-Choices of pepperoni & sausage combo.
- A profit of \$3.00 each
- Selling dates of January 25-Feb 9- one week to sell – orders back to girls on February 17<sup>th</sup>.
- Each girl must sell a minimum of 10 pizzas. If gymnast does not meet the recommendation the "non-participation" rule applies (\$50 from account to general fund)
- Prizes awarded to the top 5 sellers.
- We are ordering some pizzas to share with the girls on January 25 & 26 to promote the event.

We will need parents help getting the pizzas made.

Questions:

What is a girl sells more then the 10 Pizza required? Will the remaining profit go into that girls account?

This was not made a motion because this question will have to be answered prior to the vote. This will be readdressed at the next Booster Club meeting, February 18, 2010.

Cheryl Robertson motioned to adjourn the meeting, Randy Fleck seconded all were in favor 6:24 pm.

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Cheryl Robertson, ABC President

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Christa Jopp, ABC Secretary